

MISSION

The Junior League of Washington is an organization of women committed to promoting voluntarism, developing the potential of women, and improving communities through the effective action and leadership of trained volunteers. Its purpose is exclusively educational and charitable.

VISION

The Junior League of Washington strives to be a vibrant presence in the lives of women and children in the greater metropolitan area of the District of Columbia, serving as a resource throughout the community to effect positive change, seek common ground, and inspire hope.

FOCUS

The Junior League of Washington is proud to focus our financial and volunteer resources on the complex issues of literacy in the greater metropolitan area of the District of Columbia. JLW defines literacy as an individual's ability to read, write, and speak and to compute and problem-solve at levels of proficiency necessary to: function on the job and in society, achieve one's goals, and develop one's knowledge and potential (adapted from the National Literacy Act of 1991).

Giving to the Junior
League of Washington is
about multipying the
impact of your corporate
sponsorship dollars.

IT'S ABOUT...

- **Gaining brand advocates** and ambassadors who respect your brand and its commitment to making the community a better place.
- Giving back to proven and respected nonprofits that are doing great work every day throughout the Washington, DC, community.
- Educating and empowering the next generation of female leaders in the DC community by supporting the training and development of women who will go on to hold leadership positions on nonprofit and professional boards, fundraising roles, and public service positions.

Each of these goals is worthy of investment on its own, but let us tell you a little more about how a partnership with the JLW achieves all three...

GETTING TO KNOW THE WOMEN OF THE JLW

For over 100 years, the women of the Junior League of Washington have been dedicating their time and energy to address important social issues throughout the DC community — but their interests don't stop there.

JLW women are strong female leaders everywhere: in the workplace, at home with their families, in the gym, and when engaging socially with friends. Their connectivity, commitment, and compassion make them ideal advocates for your brand.

OF LEAGUE MEMBERS ARE MORE LIKELY TO BUY FROM A LEAGUE SPONSOR

TOTAL MEMBERSHIP

2,313

WOMEN

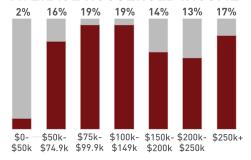
98% OF LEAGUE MEMBERS MAKE HOUSEHOLD DECISIONS

AGE BREAKDOWN

| 22-24 | - 1% |
|-------------------|--------|
| ZZ-Z4 | 1 70 |
| 25-29 —— | 19% |
| | 1 / /0 |
| 30-34 | 26% |
| | |
| 35-39 —— | - 15% |
| | 13/0 |
| 40-44 | - 8% |
| 40-44 | 0 /0 |
| 45+ | - 31% |
| 457 | J I /0 |



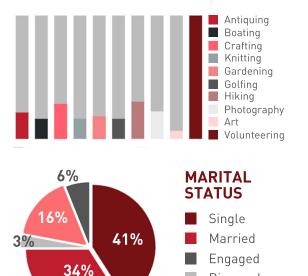
AVERAGE HOUSEHOLD INCOME



OUR MEMBERS HAVE A WIDE VARIETY OF PROFESSIONS

| Consulting — — — — — — — — — — — — — — — — — — — | 13% 17% 10% 7% |
|--|-------------------------|
| Law — | |
| Nonprofit — Other | 18% |

OUR MEMBERS LOVE TO DO THE FOLLOWING IN THEIR SPARE TIME



ON A MORE PERSONAL NOTE

40% currently rent their homes

51% are likely to buy a house in the next five years

Divorced In relationship, never married

47% own a car

81% are likely to buy a car in the next five years

88% manage an investment portfolio

20% are moms

65% exercise three times or more per week

91% go out to eat more than three times per month

52% dine outside the home more than eight times per month

95% have taken at least one vacation in the past year 47% have traveled both domestically and

internationally in the past two years



The women of the Junior League of Washington are committed to helping the Washington, DC, community thrive.

Members of JLW have worked alongside over 23 nonprofit community partners to dedicate more than 5 million hours — time valued at more than \$185 million (BLS Value Estimate) — and \$5.8 million in direct contributions.

RESOLUTION READ

JLW has purchased and distributed more than 100,000 new books to children in the greater Washington, DC, community as part of our Resolution Read initative.

CALVARY WOMEN'S SERVICES CENTER

Volunteers from JLW educate and empower homeless women residing at Calvary Women's Services Center.

ANNUAL POETRY CONTESTS

Since 2000, JLW has **encouraged and supported literacy** by conducting a poetry contest in the 4th through 8th grades of Washington, DC, public and charter schools.

NATIONAL REHABILITATION HOSPITAL

JLW volunteers are **celebrating their 20th year providing support and assistance to the patients and hospital staff** at National Rehabilitation Hospital.

BRIGHT BEGINNINGS

Established by JLW in 1990, our volunteers continue to support Bright Beginnings, a childcare center for 100+ homeless preschoolers. Throughout the year, JLW women provide childcare while parents receive literacy and life skills training.

LANGLEY RESIDENTIAL SUPPORT SERVICES

For over 20 years, JLW has supported Langley Residential Support Services in **providing comprehensive residential and community services for mentally challenged adults**. Volunteers provide weekly programs focused on improving literacy and annual events like a talent show.



The Junior League of Washington takes seriously its commitment to developing the potential of women. Our more than 2,300 volunteers aid where their expertise is needed most — be it tutoring a child, mentoring parents at a daycare center for homeless children, or delivering life skills seminars to individuals in recovery program. These interactions do more than benefit the community — they prepare our women for leadership roles in their civic, personal, and professional lives.

PARTNERING WITH THE JUNIOR LEAGUE OF WASHINGTON IS AN INVESTMENT IN TRAINING AND DEVELOPING THE NEXT GENERATION OF FEMALE LEADERS.

JLW supplements opportunities to volunteer in the community with a rigorous training curriculum:

RIGOROUS TRAINING CURRICULUM

- Bridging cultural gaps
- Developing literacy skills
- Leading diverse teams
- Managing team dynamics
- Networking
- Public speaking
- Honing special skills for working with in-need groups
- Understanding behavioral and communications styles

Members of JLW have credited their League experiences with providing them the tools to:

EXPERIENCES & TOOLS

- Advance their professional careers
- Establish their own nonprofits
- Found their own companies
- Organize fundraisers for community organizations
- Succeed in civic leadership roles
- Serve on nonprofit and professional boards

A Few of Our Past Sponsors









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Congressional Host Committee

The Junior League of Washington is grateful to Members of Congress from across the country for their ongoing support of Holiday Shops.

Members of the United States Senate

The Honorable Richard Burr

The Honorable Thad Cochran

The Honorable John Cornyn

The Honorable **Tom Cotton**

The Honorable Mike Enzi

The Honorable Dianne Feinstein

The Honorable James Lankford

The Honorable Joe Manchin

The Honorable John S. McCain

The Honorable Barbara A. Mikulski

The Honorable Patty Murray

The Honorable Rob Portman

The Honorable Pat Roberts

The Honorable Thom Tillis

The Honorable Roger F. Wicker

The Honorable Ron Wyden

Members of the United States House of Representatives

The Honorable Robert B. Aderholt

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The Honorable James A. Himes

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The Honorable Michael M. Honda

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The Honorable Sheila Jackson Lee

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The Honorable Sam Johnson

The Honorable Walter B. Jones

The Honorable Robin L. Kelly

The Honorable Leonard Lance

The Honorable Barbara Lee

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The Honorable David Young

The Honorable **Don Young** The Honorable Todd C. Young

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